




DISCOUNT SCHEDULE

Landscape Contractor Services

Product Type	Tier (04)	Tier (05)	Tier (06)	Tier (08)	Tier (09)
	Landscape Contractor ≥ \$30,000	Landscape Contractor ≥ \$15,000	Landscape Contractor ≤ \$14,999	General Contractor	Maintenance/ Gardener
Container Trees, Shrubs, Roses	43%	35%	30%	20%	15%
Balled & Burlap Trees (B&B's)	35%	30%	25%	20%	15%
Perennials, Grasses, Vines, Annuals	35%	30%	25%	20%	15%
Outside Vendor Plants					
Trees, Shrubs, Roses, Small Fruit	30%	25%	25%	15%	10%
Perennials, Grasses, Vines	30%	25%	20%	15%	10%
Annuals, Vegetables, Herbs	25%	20%	20%	15%	10%
Indoor Plants, Bulbs, Seeds	20%	15%	15%	15%	10%
Dry Goods					
Bagged Goods (Soils & Amendments)	15%	15%	15%	15%	10%
Wild Birds Unlimited	20%	15%	15%	15%	10%
Dry Goods (Fertilizers & Controls)	15%	15%	15%	15%	10%
Irrigation (Including WNS)	40%	40%	40%	40%	40%
Gift, Pottery, Furniture	20%	15%	15%	15%	10%
Fountains & Statuary	25%	15%	15%	15%	10%
Florist (Excludes 3rd Party Services)	15%	15%	15%	15%	10%
Moana Rock					
Bulk Rock, Soil, Natural Stone	20%	10%	10%	10%	10%
Special Deliveries					
Direct Drop, Quoted Per Order, \$5k Minimum	Yes	Yes	Yes	Yes	No

Moana Nursery Reserves the Right to Change All Discounts and Terms Listed Above.